

# STI

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| <b>Contact:</b>                              |   |
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| <b># of years in business: current brand</b> | Est. in 1979, EHR market since 1995 - 13 years                                    |
| <b>Product</b>                               | ChartMaker Medical Suite  |
| <b>Version (2007 CCHIT minimum)</b>          | 2007  |
| <b>Business Model</b>                        | Client Server   |
| <b>Average time of implementation</b>        | 3-6 weeks   |
| <b>System Features (all electronic)</b>      |   |
| Order Entry (lab/radiology)                  | Yes   |
| e-Prescribing                                | Yes   |
| System Reporting on Pt Data                  | Yes   |
| Results Reporting from lab/rad               | Yes   |
| Patient Portal                               | Yes   |
| <b>PRICING</b>                               |   |
| <b>Client/Server (one time fee)</b>          | \$8,991 (regular \$9,990) EHR only (incl. 1st Physician, Entry Point, & Clinical) |
| <b>EHR Template Customization</b>            | Varies \$2,695.50 (regular \$2,995) Template Editor, plus training                |
| <b>Licensing (per MD, DO, NP, PA)</b>        | \$4,495.50/add'l physician (reg. \$4,995); \$1,800 per NP/PA (reg. \$2,000)       |
| <i>Renewal required?</i>                     | No  |
| <i>Frequency?</i>                            | N/A   |
| <i># of staff included</i>                   | 2 User License  |
| <b>Training</b>                              | Onsite: \$445.50/session (regular \$495); 8 session recommended                   |
| <b>Trainer</b>                               | Travel expenses   |
| <b>Implementation</b>                        | Included  |
| <b>Practice Management Interface</b>         | Included  |
| <b>e-Prescribing Interface Setup</b>         | Included  |
| <i>e-Prescribing Ongoing</i>                 | Included in Support Fee   |
| <b>Lab Interface Setup</b>                   | Included  |
| <i>Lab Ongoing</i>                           | Included in Support Fee   |
| <b>Radiology Interface Setup</b>             | Included  |
| <i>Radiology Ongoing</i>                     | Included in Support Fee   |
| <b>Support</b>                               | 15% of software cost (First six months included)                                  |
| <i>Frequency?</i>                            | Annually  |
| <i>Support provided via:</i>                 | Phone / email / onsite  |
| <b>Maintenance</b>                           | Hardware maintenance available at additional charge (first 6 months included)     |
| <b>Upgrades</b>                              | Included  |
| <i>Training for upgrades?</i>                | No  |
| <b>Hardware &amp; Peripherals</b>            |   |
| <i>Server</i>                                | \$3,558.00  |
| <i>Workstation</i>                           | \$732   |
| <i>Monitor</i>                               | \$208   |
| <i>Other (please specify)</i>                | \$1,703 Protégé Tablet  |
| <b>Demographics Conversion</b>               | \$1,000 - \$1,500   |
| <b>Other 3rd party products</b>              | Voice Recognition Module: \$805.50/user (regular \$805.50)                        |

## List any and all other costs associated for your product:

**Practice Manager (Electronic Billing) \$4,495.50 - includes 1 user (regular \$4,995)**

**Scheduler: \$4,495.50 - includes 1 user (regular \$4,995)**

## List any other unique features for your product:

**Allergy Shot Room product**

**Endoscopy Software interface to ProVation**

**Hardware & Hardware support optional**

**6 months free software support included**

**6 months free hardware support included (if purchased from STI)**

**E&M Coding tool**

**Delaware Health Information Network Participant**